

## Warning Signs of a Chinese **Scam**



- **The Chinese company contacted you off the Web.**
- **They have “Import/Export” or “Trading” in their name.**
- **They want to conduct a very large volume of trade.**
- **They insist your senior executive travel to China immediately to sign the contract with them in person.**
- **They request money prior to the trip to pay for a reception in your honor, and/or, once in China, they request money or goods to grease the wheels with local officials.**
- **They ask you to share a ‘notarization fee’ based on a percentage of the contract price.**
- **They have been in business for less than one year.**
- **They can provide no verifiable references.**